

# Learn How **HUBZone** Certification Can Give Your Business a Big Advantage

## HUBZone Informational Workshops

**MAY 23, 2019**

Fortune Bay Resort & Casino; 1430 Bois Forte Rd, Tower MN 55790

**JUNE 18, 2019**

Shooting Star Resort & Casino; 777 Casino Rd, Mahnomen MN 56557

The MN PTAC and SBA are hosting an informational workshop to promote, educate, and provide resources to small businesses eligible to participate in the SBA's Historically Underutilized Business Zone (HUBZone) program.

The HUBZone certification helps small businesses in urban and rural communities gain preferential access to federal procurement opportunities.

This conference will provide the pre-work necessary to get ready for contracting with HUBZone certification. Also included is an overview of the HUBZone program, along with a discussion of the program eligibility, benefits, and how to get certified. HUBZone certified and potential HUBZone vendors will have the chance to talk directly with federal agency representatives.

**8:30**

**Sign in**

**9:00 – 12:00**

**Getting HUBZone Ready** *presented by PTAC staff*

- Understanding Government Contracting
- SAM & DSBS Registrations
- Capabilities Statements

**12:00 – 1:00**

**Break for lunch on your own**

**1:00 – 2:30**

**Stepping into the Zone** *presented by SBA staff*

- HUBZone Overview (What is it, where are the zones, how to apply)
- Finding HUBZone Opportunities (checklist, application, process and online searches)

**2:30 – 2:45**

**Break**

**2:45 – 4:00**

**Agency Meet n' Greet** for HUBZone certified and HUBZone potential vendors to meet with federal agency representatives. Invited agencies include:

- Air National Guard
- 934th Airlift Wing
- US Army Corps of Engineers
- Veteran's Administration
- Dept. of Agriculture – APHIS
- Federal Bureau of Prisons
- Indian Health Service
- Dept. of Labor
- General Services Administration
- US Fish & Wildlife

**TO REGISTER:**

<http://bit.ly/PTACevents>

