



IMO CONSULTING  
GROUP

**mn** DEPARTMENT OF  
TRANSPORTATION

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## Welcome to the **DBE Business Academy**

A MnDOT sponsored training program developed by IMO Consulting Group

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MnDOT has awarded a contract to IMO Consulting Group to deliver a multi-level business development program. All aspects of this training program were designed with small businesses in mind. IMO Consulting Group's small business workshops will give you the opportunity to learn from experts in your field and gain hands-on experience.

This program will focus on five key areas at the beginner, intermediate & advanced levels :

**Bidding and Estimating**  
**Accounting and Finances**  
**Contract and Legal Issues**  
**Marketing Strategies**  
**Operation and Management Skills**

***Classes for 2018 will begin in March.***

IMO will be contacting you with more information.

Contact Ashanti Payne or Shannel Baker with any questions.

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